

SalesWon On ServiceNow

SalesWon is a scoped application built on the NOW Platform that offers all the same features and functionality that makes ServiceNow so powerful, including reporting, analytics, and custom workflows.



Here's How SalesWon Can Help You Create a Single Quote to Cash to Customer Service Process:

Attract

- Campaign Management
- Expense Tracking
- Web-to-Lead Capture
- Mass Email
- Email Templates

Sell

- Account Manager Portal
- Opportunity Management
- Quotes
- Approval Automation
- Customer Email Approvals
- Configure, Price, Quote
- Document Creation/Proposal Generator
- Quote-to-Order Conversion
- Order Management
- Signature Capture with Docusign Integration
- Signature Capture with Adobe Integration

Manage

- Lead Management
- Lead Conversion with Duplicate Blocking
- Email Sync with Leads and Contacts

Enhance

- Performance Analytics
- Contract Management
- Customer Service Management
- Project Management
- Time Tracking

Support

Product Management

- Product Catalog
- Bundles
- Price Lists
- Multi-Currency
- Complex Pricing Rules
- Product Relationships
- Product Validations

Core Features

- Document Management
- Sales Tasks
- Sales Reporting
- Activity Automation
- Email Integration
- Mobile Functionality
- Activity Tracking

Support Con't

Sales Management

- Goal Tracking
- Sales Teams
- Territory Management
- Team Level and Account Level Discounts
- Team Security
- Assignment Routing
- Approval Rules

Platform Features

- Chat
- Calendar Integration
- Knowledge Management
- Customizable Reports
- Customizable Dashboards
- Web Services API
- Custom Profiles and Page Layouts
- Roles and Permissions
- Workflow Automation
- Security

Coming Soon:

Collaborative Forecasting • Opportunity Splits • Lead Scoring • Marketing Automation • Comissions • Order Provisioning
• Language Packs • Campaign Automation • Customer Portal